



API News

September 2016
Issue XVII

A publication of The Uganda National Apiculture Development Organization (TUNADO)

A Membership & Apex Body for
Coordinating Apiculture Sector in Uganda



If you are interested in receiving this Newsletter, please contact

TUNADO

Plot 76, Buganda Road. P.O. Box 8680, Kampala - Uganda.

Tel: +256 414 258 070 Email: info@tunadobees.org Website: www.tunadobees.org

Twitter: [tunado_bees](https://twitter.com/tunado_bees) Facebook: <https://www.facebook.com/TunadoBees/?ref=hl>

To support the beekeeping communities in Uganda; contact info@tunadobees.org

2nd Apiculture Business Forum

2nd apiculture business forum is on. 17th, 18th November 2016 at Hotel Equatoria Kampala. Come learn how to tap into business opportunities, incentives, capital to start & grow your businesses. Eats & drinks will be provided. To participate, please call 0771 475343 to confirm attendance. Do not miss beekeepers party on 18th Nov 2016

PARTICIPATION FEE:

Organisations / Companies / Institutions:	Ugx 400,000
Non TUNADO Member:	Ugx 100,000
TUNADO Member:	Ugx 50,000

Business Forum will be at Hotel Equatoria

In this Issue

- 1 Chairman's Message
- 2 Executive Director's Message
- 3 National Honey Week Event, 2016
- 4 MY EXPERIENCE: Dr. Kwame Aidoo
- 6 HOW TO TELL QUALITY: Quality Bee Products
- 6 ABRC Visit to beekeepers in Uganda
- 7 Poster Session meeting with, Oxfam International Executive Director
- 9 NEWS AT A GLANCE: TUNADO'S participation in the Jinja Agricultural show and the Continental Api Expo

Editorial Message

Dear Friends,

This edition of Api Newsletter, brings you plenty of news about the concluded 7TH National honey week, Dr. Kwame Aidoo's experience during the event, TUNADO'S participation in the Jinja show, ABRC visit to beekeepers in Uganda, poster session meeting with the Oxfam international Executive Director, Hon Winnie Byanyima, TUNADO'S participation in the Api Expo.

It is always a wonderful opportunity to inform you about the news around the Apiculture sector. If you have got any good beekeeping news to share, kindly do let us know!

**For any questions,
Comments or inquiries, send to**

info@tunadobees.org

**or Call the Editor
+256 414 258 070**

CHAIRMAN Board of Director's MESSAGE

I salute all of you-the apiculture stakeholders. As you all maybe aware, I became the 2nd Chairperson of TUNADO in 2008 after Ms Maria Odido who was the first Chairperson of TUNADO. In April 2012 I was re-elected for a five year term which will expire April 2017 at the next 10th AGM of The Uganda National Apiculture Development Organisation. I surely would have wished to continue with the leadership of TUNADO. However, by memorandum and articles of understanding that governs TUNADO, only two terms are given. Secondly over the years I have built capacity of TUNADO membership in effective leadership and am sure that there are many of us with abilities to take TUNADO leadership to greater heights. I therefore want to take this opportunity to highlight a few articles in TUNADO memorandum and articles of association to help those interested in TUNADO leadership/BoDs come 2017.

a. Rights and obligation of members

- Participate in all organization meetings and activities
- Have the rights to elect and to be elected to any office or committee with exception of honorary and associate members
- The person MUST be known to be of good integrity not to bring TUNADO to public ridicule.
- The person must be active in apiculture sector
- Any person who is a fully paid up member and has been a member of TUNADO for at least one (1) year may be legible to be elected to the Board of Directors.

b. Composition of the BOD

The BOD will be composed of 10 members; seven (7) sub-regions (South western, mid-west, north, Central, West Nile, Mid North and Eastern) from the created chapters, two (2) processors/cooperates, one (1) from Civil Society as agreed by the BOD. The ED is the ex-officio to the BOD and that a member can always be co-opted to be a BOD member from a pool of government, consumers/market, BDS/enablers and academia as a need may be for a period of one year. From the constituted members of the BOD, interested persons among the elected constituted members will contest for offices of Chairperson and Vice Chairperson. On the first sitting of the BOD, directors will elect the secretary. The Chairperson, the Vice Chairperson and the Secretary shall form National Executive Committee. That the NEC shall sit wherever there is a need while the entire BOD shall sit quarterly.

c. The tenure of the BOD

Directors shall serve as such for a period of five years from the date of their assumption of office as directors and shall be eligible for re-election for another term. A Director shall serve for a maximum of two consecutive terms.

d. Qualification to become a Director of TUNADO

- i. For a person to be elected as a director of TUNADO, such a person MUST be a delegate to the General assembly at the time of elections of Directors and MUST represent a Chapter Member or a Corporate Member.
- ii. The person MUST be representing a fully paid up member of TUNADO
- iii. For a person to qualify for a position of Chairperson and the Vice chairperson, such person should be with an equivalent of a diploma from a recognized institution while for the rest of the directors positions, such person should be able to read and write.

e. The functions and duties of Board of Directors

- i. Protecting, and preserving TUNADO as a going Concern
- ii. Promoting TUNADO Nationally and Internationally
- iii. Policy development and strategic direction
- iv. Lobbying Government for policy development
- v. Developing framework for enhanced production, quality control and marketing
- vi. Providing strategic direction Training, Resource Mobilization and Technology Development
- vii. Putting in place mechanisms for proper Finance, Planning and Administration systems.
- viii. The Board of Directors shall cause minutes of all manner of meetings held to discuss any matter relating to TUNADO to be duly entered into books provided for that purpose, and any such minutes, to be signed by the Chairpersons of such meetings, or by the chairperson of the next succeeding similar meeting, and the minutes so taken shall be received as prima facie evidence of the matters deliberated upon at the meetings.
- ix. The BOD shall appoint TUNADO staff that is the Executive Director, Finance and Administration Manager and the Programme Manager.

- x. The NEC will always represent the BOD in cases of urgency, important quick decisions and report to the full BOD.

f. ELECTIONS

- i. There shall be elections for Board of Directors after every five calendar years.
- ii. The BOD and management shall be evaluated annually against the performance.
- iii. Elections of the BOD shall be on the principle of one person, one vote and shall be carried out by secret ballot. For the case of NEC (only Chairperson and Vice chairperson are voted); all members will be allowed to vote while for non NEC members only constituent members will vote for their representatives.
- iv. A neutral person qualified to be a Commissioner of Oaths shall be invited to be the returning officer, during the elections.
- v. Whenever there is a tie in any election vote count, the returning officer shall order a re-election to that post. If there is a tie twice, then the returning officer shall take lots to determine the winner using a Uganda currency coin.
- vi. Bye-election shall take place whenever an office in the Board falls vacant except the office of the Secretary.

With the above am sure that you can start preparing yourself for the board position. It is important that you read carefully the memorandum and articles of association before taking leadership positions. Contact TUNADO secretariat for any information including the application forms. Otherwise I wish you the best.



ED's Message

What it means to be a TUNADO Member

The Uganda National Apiculture Development Organisation (TUNADO), is the national body responsible for coordinating the beekeeping industry in Uganda and was formed in 2003 and registered as a not-for-profit company in 2004. From the date of establishment to date, TUNADO represents one million two hundred thousand (1,200,000) beekeepers across the country organised in 264 members based organisations. TUNADO serves her mandate through the provision of information and advice, organising stakeholders' platform, market linkages and playing a liaison and advocacy role plus providing a strategic guidance to the sector and building mutually beneficial relationships between apiculture stakeholders in Uganda. Being a member of TUNADO means you have automatically owned it and therefore entitled to all the benefits that come with it including but not limited to;

- Automatically own TUNADO and influence decision making in the AGM
- Secure rights to vote or be voted on TUNADO Board
- Receive trainings and capacity building of you and your members along the honey value chain including (packaging and branding, quality management and standardization, apiary management governance, financial literacy and other business related skills at subsidized rates)
- Have the opportunity to be part of a network of like-minded people which will enable you to share experiences and learn from others
- Benefit in demand driven services like securing certification, import and export permits etc.
- Receive market information and linkages at local, regional and international markets but also free display of products in TUNADO show room
- Enjoying a 50% discount rate on fee based activities of TUNADO e.g.

exhibitions, trainings, seminars and subsidized advertising in the Api- News Magazine

- Access to information at TUNADO such as the resource centre, free subscription to quarterly Api - News Magazine and periodical briefing notes on national sector development.
- Get recommendations for necessary support and be linked to important apiculture stakeholders
- Have a chance to lobby Government through 'platform for action' policy documents concerning issues affecting the apiculture industry in Uganda
- Be visited by TUNADO team at least once a year, with an aim of identifying issues that may require advice from TUNADO
- Receive entrepreneurship skills and Business counselling services from the membership desk
- Have access to TUNADO membership information directory, only available to TUNADO members for networking and suppliers and buyers seeking sources and customers.
- Receive membership registration certificate and free publicity in the Api-news magazine.

Among other benefits TUNADO members are entitled to, is access to all membership packages of other member based organisations that TUNADO subscribes to. This literary means that for as long as you're a registered member of TUNADO, there is no need of you registering with another MBO to whom TUNADO subscribes. This will help you receive the very benefits through TUNADO but also reduce on the burden one gets when it comes to paying annual subscription to all other MBOs. For example TUNADO is a member of the Private Sector Foundation Uganda, Apimondia, Uganda National Farmers Federation, Apitrade Africa, Agriprofocus, Uganda Small Scale Industries Association, Bees for Development and Uganda Timber Growers Association. TUNADO members therefore enjoy a range of membership benefits from these bodies e.g. being invited to different events, receive technical and financial support.



*Mr. Biryomumaisho Dickson,
ED - TUNADO*

“
... TUNADO
represents one
million two
hundred thousand
(1,200,000)
beekeepers
across the country
organised in **264**
members based
organisations.
”

The National Honey Week Event 2016

The Uganda National Apiculture Development Organisation (TUNADO) played a lead role in organising the 7th National Honey week with technical and financial backstopping by apiculture Multi stakeholder platform members in Uganda (UNBS, Self Help Africa, The Hunger Project, Trias, Bees for Development, Swiss Contact, Environmental Alert, Agro Market day and Ministry of Agriculture) The event was organised under the theme "Quality Bee Products, a means for ready Market" and took place from 22nd-27th August 2016 at Forest Mall, Lugogo

This annual event attracted 95 exhibitors across the country with over 12000 patrons tasting honey and buying other bee products. The main objective of this year's National Honey week was to advocate for quality bee products as a means to access existing and emerging markets. Specifically, the Honey week defined what quality bee products are, demonstrated quality control and assurance mechanisms and also created a business platform for exhibitors to showcase, network and market their products and services in apiculture. The event activities were presided over by different officials; the press conference and the opening ceremony of the four day exhibition on 24/08/16 were presided over by Hon.

Christopher Kibazanga-State minister for Agriculture production. The closing ceremony on 27/08/16 was officiated by Executive Director of UNBS, Dr. Ben Manyindo accompanied by various officials including Country Director Trias, Mr. Januario Ntungwa, Project Manager IMU Swisscontact Uganda, Ms. Carol Asiimwe. Ms. Maria Odido, Chairperson Uganda Export Promotion Board officiated at the first Apiculture Processors' Forum in which she emphasized the need for joint advocacy by chain actors for tax free honey processing equipment because they are

vital in quality assurance and for sector growth.

Unique about this year's event was the **a) Beelottery** which was raffled on the official closing ceremony and the winner, Dr. Robert Kajobe, Director NARO Rwebitaba won a fully sponsored trip to Api Expo in Rwanda. **b) Bee Quiz** in which the winner, Mr. Okuga Ezekiel won a 10 percent cash prize of the total collections for the bee quiz, **c) Apiculture processors' forum** where different scholars disseminated their research findings on importance of pollination, honey characterization, bee



Hon. Kibazanga being guided in a stall tour by the ED TUNADO Mr. Biryomumaisho Dickson



diseases and their prevention and the importance of product certification **d) Judging exercise** to come up with the best exhibitor 2016:

1. Overall winner: Bushenyi Connoisseur Honeys
2. Best Processor and Packer: Blessed Bee for Life
3. Best Producer Association- Mbale Coalition against poverty - MCALE CAP
4. Best Equipment manufacturer and suppliers – Green and White Enterprises
5. Best Training and extension- Adraa Agricultural College
6. Best Innovation - Quality Bee Venom
7. Best branding and design- Bugaari Winery

TUNADO was also pleased to host Dr. Wolfgang Ritter Director Reference lab- OIE from Germany together with Mr. Martin Ritter & Ms. Gozde Okcu of Bees for the World, Mr. Simon Samuel Tesfay and Mr. Semere Teklemichael Haille from Ministry of Agriculture Eritrea, Director Bees for Development- Ghana, Dr. Kwame Aidoo and Mr. Otieno Fredrick from African Beekeeping Resource Centre (ABRC) Kenya.

TUNADO is grateful to its partners, Bees for Development UK, The Hunger Project, Trias, Swisscontact, Environmental Alert, ZOA, Self-help Africa for the financial and technical support that made the event exceptional.

My Experience

My Participation and Reflections

Dr Kwame Aidoo

Director - Bees for Development Ghana

I had the privilege of participating in the 7th Honey Week celebrations as a leader of a three-man delegation from Eritrea. The United Nations Food and Agriculture Organisation (FAO) is supporting Eritrea with a 2-year project that is ensuring sustainable beekeeping in the country. Our main objective for attending the events was to understudy the programme and activities of TUNADO in bringing all stakeholders in the beekeeping sector of Uganda under one umbrella. Again we were also very interested in the organization of the activities that go into the Honey Week. Our participation will then make it possible for us to replicate the good works of TUNADO in Eritrea and Ghana.

On Monday, the 22 August 2016 we had a meeting with the Chairman Board of Directors and the Executive Director of TUNADO. The meeting was very fruitful and gave us good insight into the organization and its activities. Structures that have been put in place to organize all stakeholders in the beekeeping sector under a viable organization for effective development of the beekeeping sector were outlined. This platform, we noted has offered many players of the sector great opportunities to advance to levels unequal in many countries of Africa. These great visionary works of TUNADO are highly recommended as tools for national development.

On entering the exhibition grounds on Tuesday the 23 August 2016, I observed the amount of dedication and hard work that had resulted into what confronted me and other visitors. The stands were well arranged and provided with all what the exhibitors needed to put their products on display. Going through the stands, I observed an array of different bee products that have been packaged to the highest standards and obviously were very attractive to consumers.

The variation of bee products on display reflected the dedication and hard work of TUNADO and its team of trainers in the development of beekeeping in Uganda. I was very impressed with the quality of some of the value added products I sampled. The taste and packaging of mead (honey wine)



Left, Ms. Maria Odido greeting some exhibitors



Mr. Mugisha Elly (Middle) poses for a photo with Dr. Ben Manyindo (1st from left), at the closing ceremony of the event

at the National Honey Week:



Chairman of Board of Directors of TUNADO and the Executive Director in a meeting with The Eritrean delegates and

for example, were exceptional. All throughout the 5-day exhibition period, I had good interactions with the exhibitors, beekeepers, processors and people from academia and donor agencies. The Processors Forum offered a good platform for knowledge sharing. I had a good opportunity to address the meeting, sharing my experiences in beekeeping and also my research work on pollination services offered by bees. I made particular reference to my study of the benefits of integrating beekeeping into cashew farms in Benin

and Ghana. Other presentations on apiculture in Uganda were educative. The Bee Quiz that was organized for all exhibitors was very exciting and offered an opportunity for people to show their level of the knowledge of the beekeeping sector of Uganda. The event raffle was an interesting innovation that spiced the Honey week celebration. It had very attractive prizes which included a sponsored participation of the Apiexpo 2016 in Kigali, Rwanda. The week-long Honey Week celebrations came to an end with an address by the Executive

Director of the Uganda National Bureau of Standards. He encouraged all players of the sector to go the extra mile to put high quality bee products on both the local and external markets.

My observations and conclusions

- The level of standards of products exhibited were very good (quality, presentation)
- The development of bee venom as a product is highly commendable
- Other less known bee products such as pollen could also be developed
- More value addition bee products need exploring by beekeepers, especially those of propolis and beeswax.
- Stingless beekeeping needs to be introduced and developed for the purpose of their unique medicinal products and also for pollination services. This will also serve as means of conserving the different species in Uganda.

I am very grateful to Mr. Dickson Biryomumaisho, the Executive Director of TUNADO and his able staff, the Chairman and members of the Board of Directors and the beekeepers of Uganda for making it possible for us to attend and participate in the Honey Week celebration. We enjoyed the hospitality of the good people of Uganda and we thank everyone. We are also grateful to FAO Eritrea for sponsoring our participation.



Visitors at the mead stand (left); judges busy at a stand of an exhibitor (right).



African Beekeeping Resource Centre Visit to Beekeepers in Uganda

TUNADO represented by the Communications Officer, Sarah Mugoya (Mrs.) and ABRC represented by Fredrick Otieno Odera visited beekeepers around the country from 29th August to 8th September 2016. Just like TUNADO, The African Beekeeping Resource Centre (ABRC) is a not-for-profit South based NGO registered in Kenya working on beekeeping development across Africa researching, educating and lobbying for knowledge and environments that will: maximise bee husbandry, increase the trade in bee products, protect and enhance bee forage and habitat, and find ways to use beekeeping and honey hunting for a wider benefit. African Beekeeping Resource Centre (ABRC) was awarded a 12-month funding by the Irish organization Misean Cara to identify ways of improving support for beekeeping in Kenya and Uganda. The project is in collaboration with the Franciscan managed Baraka Agriculture College, Kenya and Adraa Agriculture College, Uganda. The project "Lessons from the Field" will analyse donor-funded beekeeping projects to see if they are delivering the anticipated result of better livelihoods for poor beekeepers and their families. The field work was to lead to improved training guidelines, and inform an advocacy campaign to influence the kind of support provided to the sector by donors and development agencies.

The visit was aimed at identifying exemplary beekeepers in order to profile how local beekeepers contribute to: beekeeping development, honey production, the local economy, conservation, group development, learning and wider development processes. Over 400 colonies were visited. A detailed report of the visit and the recommendations plus the lessons learnt from the field will be shared on www.tunadobees.org

Quality bee products, a means to ready market

Quality bee products start from the Apiary site. Ensure that the site is free from chemicals. Apiary site located in a natural setting Fig. 1 is the best because the bees forage on wild plants free from agricultural chemicals. Beekeepers always risk having their apiary surrounded by crops that need high intensive applications of agricultural chemicals like oranges, tomatoes, cabbages, cotton etc which require great care.

making honey wine. Such honey is normally harvested when it is not sealed. Fig 2 gives an indication of freshly harvested mature honey.

Irrespective of the type of hive, great care should be taken during harvesting. The use of open fire, too much smoke, mixing honey with brood or pollen lower honey quality. Brood can increase moisture content of honey as well plus causing a bad smell in honey. Too much pollen in the honey makes the honey appear muddy (not clear). Honey free from



Fig.1 Log-bee hive in natural setting

Quality bee products like honey also depend on the state at which we harvest the product. The honey is supposed to be mature enough.

A mature honey comb is sealed honey with moisture content 20% and below. Honey with higher water content than 21% affect honey quality because it ferments very fast and cannot be stored for a long time. Such honey should be consumed very fast or used for



Fig. 2 Mature honey in a dish

pollen should be translucent i.e. it should allow light to pass through even if you cannot see through it. Too much smoke in the honey makes the honey to have a smoky smell. So make sure you are well protected during harvesting because beekeepers blow in too much smoke if the colony is aggressive due to fear of bee stings.

Use of open fire is now replaced with smokers and torches to provide light in case it gets dark. Open fire contaminates the honey with ash and it can also melt the cappings because of heat and this exposes the honey to contamination. Please, do not forget that even with smokers when not used carefully, contamination with ash can still happen and this gives dark particles in the honey. Honey contaminated with ash should be given enough time to settle after processing.

Proper sorting of honey during harvesting by separating sealed from unsealed combs, pollen and brood from sealed honey is important. For the purpose of getting quality beeswax, endeavor to separate dark combs from white combs. Actually if there is proper management, there should be no dark combs in the harvesting area of the hive. But do not worry so much because honey from dark combs is also good provided it is sealed. Dark combs are also good for egg laying of the queen but when kept for a very long time, it may provide a good camouflage for pests and diseases. Dark combs do not give quality beeswax.

In conclusion, we should be aware that the quality of bee products (honey) starts to deteriorate during harvesting. Almost 70% of honey deterioration occur at this stage and to guarantee quality you better do it by yourself if you are interested in ready market! In the next article, we shall discuss processing.

Compiled by Julius Komakech
A ToT and Instructor at Nyabeyya
Forestry College

TUNADO participates in the Poster session for an interactive meeting with Oxfam International Executive Director - Hon. Winnie Byanyima

On 28th July 2016, TUNADO represented by the Executive Director Mr. Biryomumaisho Dickson and the Communications Officer, Sarah Mugoya (Mrs.) together with a range of partners that Oxfam in Uganda works with like UWONET, CSBAG, SEATINI, ULA, CEFORD, PELUM, WORUDET, among many others had an interactive meeting with the Oxfam International Executive Director and the Oxfam Uganda Country Director, Mr. Kemalingin Peter in which they had an opportunity to share experiences, achievements, lessons learnt and also provide inspirational examples in the implementation of Oxfam and partners' work in the greater north of Uganda.

Mr. Biryomumaisho Dickson gave the Poster presentation for TUNADO on the Project titled "Strengthening the Apiculture Value Chain for improved Livelihoods in Uganda- SAIL-Uganda" implemented in 2015 in the districts of Kotido, Lira Nebbi, Arua, Maracha & Koboko in which he highlighted the outcomes of the SAIL-Uganda Project some of which are;

- More women (1,162) skilled in beekeeping

and now earning an income from their apiary enterprises

- Increased financial access to beekeepers through Centenary Bank
- The beekeeper to beekeeper extension model and the market pull approach adopted by other development partners
- Increased market access of bee products through linkages of created trading hubs to on-ward high end buyers

The Oxfam International Executive Director, Hon. Winnie Byanyima was very impressed with the different pieces of work that TUNADO is doing to improve people's livelihoods in Uganda. On presenting the bigger issues for influencing policy and practice change such as engagement with government, private sector and other key stakeholders. She encouraged TUNADO to do more of self-regulation mechanisms other than always waiting for the Government. She similarly appreciated the great convening role Oxfam in Uganda is doing to bring the different partners, stakeholders like the private sector, academia and many others together towards a common goal.

Hon. Winnie Byanyima also challenged all partners to continue mobilizing the voices of the grassroots people and use all the evidence from their work to influence change.



Hon. Winnie Byanyima inspecting a Honey wine bottle



Group photo after the meeting



TUNADO Emerges 3rd Overall Best Exhibitor In 2016 API Expo Kigali-Rwanda

Origin

KaTu honey is a product that was developed in 2014 by Ka Tutandike Uganda a local NGO to provide a ready market for raw honey from small holder farmers located in the West Nile region of Uganda. With a steady increase in demand for processed honey, the enterprise was moved to Kulika Uganda to scale it up through tapping into her wide network of small holder farmers located in various parts of the country.

Type

KaTu Honey is a delicious, organic, high-quality honey which is available in both dark and light amber although our current trading focus is dark amber.

Quality

Our honey is purely organic as continuously subjected to both sensory evaluation and scientific tests such as use of a refractometer to test the moisture content and active nutrient tests as a requalification condition for all our current and potential suppliers.

Source

KaTu Honey is currently being sourced from farming communities in west Nile although there is need to build their capacities so as to improve in the areas of apiary management, harvesting and post-harvesting handling.

Volumes

KaTu Honey is currently traded in three sizes 300gm, 500gm and bulk with a full carton consisting of 24 jars of either size depending on the preference of the customer.

Pricing

Our 300gm jars goes of UGX4000 at wholesale and UGX 5000 at retail while the 500gm jar goes for UGX6000 at wholesale and UGX7000 at retail. A wholesale price is charged on purchases of 12 and above jars while a retail price is charged on purchases below 12 jars.

What has been done

- Registration of Ka Tutandike Ltd as a company limited by guarantee trading in honey
- Development of logo ,registration of the trade mark and brand name
- Acquisition of bar codes
- Purchase of processing equipment
- Establishment of a production unit at the Kulika training centre in Lutisi.
- Recruitment of two technical personnel to manage the business

Sales and marketing strategy

KaTu Honey's client list so far consists of over 30 supermarkets in Kampala targeting both the upper and middle income consumer segment. The current marketing strategy has been limited to; face to face marketing to get into supermarkets, joining business membership organisations, participating in exhibitions as an avenue of interacting with our customers, and social media marketing to appeal to millennials who form majority of the Uganda's population. **Our long term marketing strategy is to have our new production unit and product certified for food processing and consumption respectively by UNBS in order to expand locally into major towns in Uganda and eventually East African by 2020.**

Competitors

There are several competing honey products within the 'premium' segment of the Kampala honey market. The most notable of which are; Bee Natural, Gates, Bee Mine, East African, malaika, Bushenyi and bee house honey. These have already successfully infiltrated the market and have established a competitive market share.

What more needs to be done

- Improving the skills of the bee farmers in apiary management to increase on the overall productivity of the colony
- Training in harvesting and post-harvesting handling to ensure a high quality product well deserving of a good price.
- Organising farmer networks into cooperatives in order for them to attract financing.

Apitrade Africa in partnership with MINAGRI & NAEB on 21st-26th September 2016 organised the 5th All Africa Honey industry exposition in Kigali Rwanda. This pan-African business forum was organised to promote businesses involved in the honeybee industry in Africa. This year's Apiexpo was organised under the theme **"Driving socio-Economic Transformation in Africa: The Role of Commercial Beekeeping"**



Participants pose with the 3rd Overall Best Exhibitor Certificate

TUNADO in a bid to fulfill her strategic objectives of membership servicing and apiculture promotion, supported her members to participate in Apiexpo by procuring 12M² exhibition space and negotiating registration fees with Apitrade Africa. Thanks to Trias Uganda for supporting this initiative. The purpose for TUNADO's participation was to share knowledge on TUNADO's work towards honey sector growth in Uganda and for members to showcase their products, market, share ideas and be exposed to different bee products and services as well as securing business contacts. 7 members (Blessed Bee for Life products, Ojova Natural Honey, Gates Holdings Ltd, Jjillima Holdings Ltd, Malaika Honey,

Bushenyi Connoisseur Honeys Cooperative, Bunyangabu Bee keepers Cooperative & Tropical Beekeeping Institute) showcased their products under the TUNADO stall. In attendance was Dr. Robert Kajobe-Director NARO Rwebitaba who won a fully sponsored trip for being the winner of the Bee Lottery during the 7th National Honey Week. Different bee products were showcased such as honey, beeswax, honey wine, crude propolis & tincture, beeswax candles, beeswax jelly, beeswax creams, smokers, gloves, Bee suits and beeswax soap. The Ugandan stall stood out of the crowd because they are the only ones who had other honey value added products and the children warning on their labels (Honey not good for children below one year).

Members participated in several activities apart from showcasing their products such as attending presentations where very beneficial lessons were learnt especially marketing beekeeping to school children & University graduates to curb unemployment among the youth, apitourism as an alternative source of household income to beekeepers, using bees to conserve gorilla habitat & using a gorilla honey jar to promote gorilla protection, umuganda (community cleaning) where they planted bee forage on roadsides as well as a football match between Africa Honeybee FC and Rwanda Honeybee FC where Rwanda Honeybee FC beat African Honeybee FC one to nil.

The event did not go without challenges such as: language barrier since most of the visitors (beekeepers) to the stalls couldn't speak English which made information sharing difficult, the exhibition venue was in upmarket Kigali which was not accessible to the general population leading to limited sales, members' exhibits were also withheld at the Gatuna border for lack of enough documentation. **It is on this very note that TUNADO urges her members to make adequate preparations and adhere to the required documentation to avoid future inconveniences. Don't miss out on the important information required for you to export in our next issue** After 5 days of participating in several event activities including the judging exercise, the TUNADO stall was declared 3rd overall best exhibitor and was awarded a certificate of recognition. **Thank you TUNADO members for making Uganda proud. TUNADO & your country are proud of you!!!**



Some of the Participants pose for a photo

Compiled by: Ms. Birungi Phionah & Ms. Nakakaawa Hasipha

TUNADO's Participation in Jinja Agricultural Show

The Uganda National Farmers Federation (UNFFE) organized the 24th agricultural show at Jinja from 11th - 17th July 2016 under the theme **"Promoting Sustainable Agriculture Land Management for Transformation and Wealth Creation"**

The objective of TUNADO's involvement in this show was to use the platform to promote beekeeping, learn innovations in arranging events and popularise the 7th National Honey week which would take place at Forest Mall Lugogo starting 24-27 August 2016 under the theme **"Quality Bee Products! A Means for ready market"**.

The show attracted crop producers, Beekeepers, Manufacturers, service providers, MAAIF, Uganda National Bureau of Standards, private sector, financial institutions, Buyers etc and it was presided over by H.E Y K Museveni. TUNADO used the platform to inform the participants the benefits of bees to both Human and the environment and also urged them to attend the National Honey Week because it was to raise awareness on;

- Role of quality bee products in respect to high-end market
- Simple methods for testing quality honey and other bee products
- Definition of quality bee products
- Quality control and assurance mechanisms
- Create a business platform for exhibitors to showcase, network and market their products and services in apiculture.

In addition, TUNADO used this show to fulfill the strategic objective of membership servicing by sponsoring two of its members to showcase their products that is; Jephina Honey represented by Mamawi Josephine and Bee House Uganda Ltd represented by Mugula George the owner. Products exhibited included; Honey, beeswax candles, beeswax, propolis, hives, smokers, bee brush, bee suit etc.

In the show, most of the crops showcased contained pesticides which are a threat to bees yet they play a big role in pollination so TUNADO and hence provided a ground for sensitizing farmers on when to spray chemicals.

Both members Mamawi and Mugula extended thanks to TUNADO for availing them the opportunity to attend the show which enabled them to interact with different sectors and urged TUNADO never to give up the habit of involving her members.

The show was closed by Hon Minister Bamulangaki Ssempijja-MAAIF From the exhibition, I got a feeling that there is a need for both crop growers and beekeepers to hold a meeting to forge away forward on how bees can co-exist alongside use and misuse of chemicals and pesticides

API Price Watch

Average Price of Honey per kg: Comb Honey Vs Liquid honey at farm gate price

No	Region	Price per Kg	
		Comb Honey	Liquid honey
1	Central Region	6000sh	8,000sh
2	South West	10,000sh	10,000sh
3	Mid-West	7,000sh	10,000sh
4	Eastern	8,000sh	11,000sh
5	Mid North	5500sh	10,000sh
6	West Nile	5,000sh	8,000sh
7	North East	7,000sh	10,000sh



TUNADO

THE UGANDA NATIONAL APICULTURE DEVELOPMENT ORGANISATION

A membership & apex body for coordinating apiculture sector in Uganda

VISION

Being a vibrant membership based apex body coordinating apiculture industry in Uganda for sustainable national development.

MANDATE

Being a national apex body that coordinates initiatives of stakeholders in the apiculture industry.

TUNADO Philosophy

"We believe in promoting apiculture as a business enterprise."

Mission

To provide a national platform for stakeholders to promote and develop economically viable and environmentally sustainable apiculture industry in Uganda.

Core values

- Accountability
- Good Governance
- Innovativeness and Voluntarism
- Non discriminatory

Goal

Membership representation, advocacy, lobby and apiculture promotion.

OBJECTIVES

- To bring together all people involved in the Beekeeping industry into active and gainful commercial production of honey especially for the rural poor.
- To contribute to policy formulation and implementation processes pertaining to the apiculture industry in Uganda.

- To protect the National bee colonies from diseases, infections infestations, and interferences of a harmful nature of whatever manner, so as to maintain the productive quality of the indigenous bee species.
- To conduct research and disseminate knowledge pertaining to the apiculture industry in Uganda.
- To liaise with Uganda National Bureau of Standards, Uganda National Bureau of Statistics and any other body to monitor quality, standards and statistics of bee products.
- To collaborate with any other Beekeeping related organizations and firms all over the world hence, soliciting for local, regional and international markets for hive products.

Upcoming events

2nd Uganda's Apiculture Business Forum

Date: 17th-18th November 2016

Venue: Equatorial Mall

End of Year National Apiculture MSP

Date: 8th December 2016

Venue: Uganda National Farmers' Federation (UNFFE)

45th International Apicultural Congress

Venue: Istanbul Turkey

Date: 29th September -4th October 2017

International Apicultural Congress
Apimondia 2019, Montreal Canada

Membership

TUNADO is a membership and national apex body mandated by the Government through the Ministry of Agriculture Animal industry and fisheries (MAAIF) to coordinate the apiculture sector in Uganda. Currently its membership is open to individuals, Institutions, Non- Government Organization, Companies and associations or other persons involved in Apiculture development in Uganda. This membership is renewed annually and is based on the following categories:-

Category	Membership Fee (UGX)	Annual Subscription
Associations, Processors Corporate membership	100,000/=	200,000/=
Registered Groups/CBOs	100,000/=	100,000/=
Individual Membership	100,000/=	50,000/=
Honorary Membership	FREE	FREE

Support a bee keeper

Did you know that 50 USD can train a vulnerable woman in beekeeping?

Donate now through the TUNADO account number;

Account Name : The Uganda National Apiculture Development Organization Limited.

Account number : 95010200001852

Bank : Bank of Baroda, Kampala Rd.

Swift code : BARBUGKA

More information, www.tunadobees.org

In proud partnership with;

